The Els Weed Intran he Barnard Bulletin

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NEW YORK, MONDAY, FEBRUARY 9th, 1914

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Academic Chapel

Regular Academic Chapel was held on Thursday and Dean Gildersleeve spoke on courtesy in college. This subject had been again forced upon her, she said, by the comments that had come to her ears We often give outsiders an erroneous impression of our natures, forgetting the necessity of cultivating outward graces

as well as inward spirit.

College most certainly aids in the development of manners; one gains poise and the ability to meet many kinds of conditions and people sympathetically and with understanding. But we must be careful that in the process of gaining these our manners do not get rather subbed in places. Of course under the crowded conditions here at Barnard it is a little hard to be altogether polite, and "mob psychology" enters into this, too. found its great power in its "openness." One does with a crowd what one would never think of doing as an individual Then, too, there is a sophomoric idea not referring to the present Sophomores, but in general—that it is smart to be brusque and abrupt, and another that it is democratic to'be rude and brusque and to scorn the refinements of good manners. Nothing could be less so, for in true democracy one is considerate of the feelings of one's fellows, and rudeness is not compatible with consideration.

Aside from these general lines of conduct there are some particular instances where our bad manners show. In class, during lectures, we occasionally conduct ourselves very rudely, by making a noise and disturbing others, stupidly forgetting that a lecture is given to be listened to. During examinations under the Honor System some are rude enough to talk and laugh, much disturbing the chances of others who wish to write. Our conduct in crowds in the halls is not good. The noise sometimes is rather appalling to the administrative officers, who have open vision is through the open life and to work through it. We ought not to the open road, leading to the light of call wildly to each other ap and down the Divine. the stairs, especially during classes. A recent development is dancing through the halls. Although it has unfortunately been necessary to take away the use of the theatre at noon, it is not seemly to dance along the main corridors when officers and instructors are passing and classes are going on. At entertainments we often push and crowd, or inconsiderately get off in a corner with a congenial friend. Although we would scarcely ing need of funds. The Faculty of the think of turning our back squarely upon someone who politely addressed us, we frequently fail to answer polite letters, and it amounts to the same thing.

and they are also stupid. They generally show a lack of imagination—an inability to put yourself in the place of comeone else. Bad manners are also had policy. If you wish to be liked in this world, you must have pleasant manners. And if you wish to get a position had manners will tell against you.

College women show great stupidity in neglecting these outward things which are generally taken to be signs of the inner attitude. There is the matter of our voices, and of the English that we use. We could easily improve these by

(Continued on Page :: Column 2)

University Chapel

Dr. Talcott Williams delivered the address at University Chapel services held on Wednesday, February 4th, to mark the opening of the new term. Dr. Williams compared the student at the beginning of new midyear work with a pilot; the latter stops his course and turns to the sun for aid in determining ship of Margaret Reid, assisted by the orient our purpose, our plan, our life and tomed to the frivolities of ragtime, occasour place on the great expanse of time.

Even in the hour set apart for services in the chapel, we are apt to overlook the great purpose and power that resulted and from its copious folds there emerged in the erection of such buildings as the a figure familiar to the eyes of Barnard's chapel of the University. A system of folder undergraduates, Chrystene Tryphosa ethics cannot be regarded as the controlling factor, for Judaism, with other religions, possessed this. Christianity as opposed to the mystery of other religions. Secret rites and ceremonies known only to a few, were rejected by Christ, who chose the open places as His heads not the wives). When their faceshrine; He sought the open road for His tious conversation was over the curtain rose way, and the light for his precept.

give way to the open life in all relations. Christianity opened the way for women; it brought about the open way for the law, in knowledge and application; the light was given to society and to re-

Christianity thus made the way safe for the individual man and woman. The desire to become more perfect, the desire for universal knowledge and a share in the experience of the past were all made the heritage of man. Faith, conduct, inspiration, government and the desire for communion with God, were all made common. The wish to have others share our knowledge and advantages is part of the Gospel of the Open Road.

Thus in orienting our lives, the only

Annual Reports

anywhere. The program of studies offered is, on the whole, excellent and well ministered. The student body is large. Pad manners are unlovely esthetically numbers, representative in character, drawn from a wide extent of But the college lacks adequate ph vision for much of its prese say nothing of the future. endowment to enable it to i aries of officers of professi movement now under wa fund of two million do voted to endowm at a line of the erection of needed by ildings the fation of the twenty-fifth anniverant of the foundation of the college describes benerous and widespread support. In the wift of the University is more devoted and vice being rening.

(Continued on Page Column 3)

Great Expectations

Joyously we thronged to the theatre, smilingly we took our seats and cheerfully we awaited-what? That is what we have been asking ourselves ever since. Our prolonged wait was broken only by feeble, fitful and spasmodic attempts at college singing under the able and athletic leaderhis position, and we, too, must stop and chapel accompanist, who, being unaccusionally omitted a few feet for the sake of

At last the curtain oscillated suspiciously. Straiton. Her performance was marked by a manly stride and a gruff voice, which effectually disguised all her remarks from the audience. Next the blackened faces of two prominent members of our revered Senior class, appeared like those of Blue Beard's wives, absolutely unattached (the in earnest (owing to the manly efforts of The mysteries and secret rites were to Jeannette Unger, whose anxious face could be discerned in the wings) and disclosed to the astonished eyes of the audience a "bevy of Blacktown beauties.", Just what the purpose of this little meeting, held under the friendly auspices of Lilian Walton (B.A. embryonic), was, we never succeeded in discovering. By the wildest flights of imagination we were unable to unearth anything resembling humor in their dialogues. After a prolonged exchange of puns, the afore-mentioned Chrystene Tryphosa Straiton, ably aided and abetted by Amy Vorhaus, arose and honored the assembled multitude with the time-honored ditty, "Baffin's Bay." From the feebleness of its-rendering and the regularity with which the singers swallowed all the important words we judge that this may be called its positively last appearance. Finally the curtain fell, and our hopes rose at the happy announcement of food in the lunch room.

Dr. William Greevenor, Dean of the The annual reports of Columbia University have recently been published. Referring to Barnard College, President Butler says: "Barnard College remains in pressing need of funds. The Faculty of the college is one of the strongest to be found anywhere. The program of studies offers Monday, February 16th, the chapel

🚾 will be Chaplain Knox.

Y. W. C. Forum

The Y. W. C. A. Forum will be held at no o'clock on Wednesday. Louise Adams will speak. Everyone is invited to be present.

Suffrage Club Wakes Up

Good-morning! The Suffrage Club has Tation of at last decided to do something. And it is "going to it" so thoroughly that it has to reorganize. Come to the meeting this afternoon at four o'clock and see what's do-

BULLETIN BARNARD

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NEW YORK, MONDAY, FEB. 9th. 1914

Editorial

"The goops, they talk while eating, And loud and that they chew, And that is why the clad that I Am not a geograpice

The above lilting snatch of poetry is quoted from that charming book, "The Goops—A Manual of Manners for Polite Infants," by Gelett Burges. It we had anything to say about this year's enior gift to the college we would burges, that it might be one hundred copies of the mestimable work to be placed on the Walland Weed book shelves for constant reference. Yes, "the goops, they talk while eating "When you do not fit into it, it stifles and crushes you.

Yes, "the goops, they talk while eating "What qualities are essential for "fitness" Infinite vitality, to begin nard girls are not goops—for they to be the placed on the Manual of Manners for Polite to enrich it. When you are happy in the enough, however, as my duties include almost anything you can imagine, from giving out assignments, reading "copy," and writing headlines, to answering letters of inquiry about onion soup, day for any sacrifices you may make for it; but, when you do not fit into it, it stifles and crushes you.

Yes, "the goops, they talk while eating "when you do not fit into it, it stifles and crushes you.

What qualities are essential for "fitness" Infinite vitality, to begin and work at high tension. If you must nard girls are not goops—for they do to I should say; innate curiosity, persistalk. They only eat—and snatch—and the contain and a certain ease of expression. have change and variety and can bring again. This is all very well as a mode of Since the journalist is the medium between behavior at our own undergraduate teas, the authorities, who are supposed to know see, to each new person you meet, and It does not much hurt anyone if we choose to be pigs all together. But it is quite a different matter when we are invited guests. Certainly a hostess usually expects and equally willing to give information. more of her guests than an appreciation of She must have an open mind so that she impression. the refreshments, manifested by snatching them and in silence indulging in enthusiastic mastication, yet several of the most lions she is to reproduce for publication. gracious and charming members of the Alumnae Association have taken it upon broad and a narrow interpretation of the themselves to act as our hostess for the term—for she must meet maky people of shall be glad to try. Association every Monday in "order to get all sorts and have a ready sympathy and to know the girls better," with the result understanding for their mods, their that every week they devote an afternoon standards, their ambitions.

to the edifying pursuit of helping cram. silent undergraduates.

our hostesses. They want to get acquainted really try to make friends with our hosnot (even if we have not been taught as a prove to the alumnae our appreciation?

know that this editorial was not prompted and for the women. solely by personal or even by student observation. It was prompted by our having could only recall it.

Firelight Club

Mrs. Annie Nathan Meyer will entertain the Firelight Club at her home Monday, February 9th.

Women in Journalism

The Editor's Office, The "Evening Sun," Nassau St., New York.

To the Editor of the BARNARD BULLETIN, Dear Madam: It is so seldom that one is asked to "talk shop" that this request knowledge. from you to write a column on Journalism

comes as a veritable temptation.

No play, no short story, no "movie" has ever given a true picture of newspaper life. The impression one gets from them is that we exist in a continuous state of excitement and chaos; the truth is, that during the greatest stress, there reigns the greatest order and quiet. It is concentration, not confusion, that makes the paper go to press

Journalism may be likened to home-making (I use the term in its fullest sense) in a never-ending occupation. Each day is a pen. new beginning. Each week a seeming repe-

can acquire the petit of view of the person she is sented interview, whose opin-

And finally, a good "social sense"—in a

A college education should give her the food down the silent deeps of the equally other equipment she needs—ground work in history, literature, languages and sci-It is amazing and disgusting to see how ence, which will have taught her, at least, utterly rude we "educated" women can be to how to get facts, how to interpret and correlate them and how to use them to with us so that when we join the ranks the best advantage of the subject under of the alumnae we may not feel friendless discussion. A degree ought to be a reand strange. It seems to us that this is quirement of every beginner in newsa very kindly and hospitable-wish and that paperdom. When the School of Journalwe ought at least to meet it half way and ism begins to supply enough workers to satisfy the demand, one can prophecy tesses, instead of snatching their food and with assurance that it will be. To a running. Surely we all appreciate the ef-large extent it is already. This instiforts of our alumnae sisters. Then can we tution will give any one of you the "trade" instruction which we have to matter of social usage that grabbing and learn, slowly, through actual experience, gobbling food is bad form), as a matter as best we can. I am hoping that its of kindliness and sociability, attempt to establishment will tend to encourage women to take up this profession for that N. B.—It may interest the reader to would be good both for the profession

When women first entered journalism -some twenty years ago-they were heard some exceedingly scathing remarks limited, practically, to three occupations from certain outsiders who happened to |-reviewing fiction (they would trust litdrop in at one of these teas. We vaguely like else to her intelligence!); writing adremember some saying about "representing vice to mothers, lovers and beauty seek-Barnard" that might be quoted here, if we ers and thirdly—"sobbing"—i.e., writing tear-wringing, soul-piercing stories about

the latest scandals.

But today the field has broadened, just as woman's sphere has broadened. Women are becoming so interesting, so active, so broductive of news that the men can't keep up with them. Moreover, they want a woman to report about women's activities, for they want them to be handled and represented with sympathy and understanding. No metropolitan newspaper can exist today without a "specialist" in "women's news:"

Today, there are many interesting, lively, healthy, wholesome and beautiful things to write about which stimulate and absorb you, as they increase your

There are comparatively few "staff positions." but there is infinite opportunity for "free-lance" work which, when it pays, pays better! On the whole, there is no opportunity for the fortune-maker in this writing business, unless you are successful with fiction-but that does not, strictly speaking, belong to newspaper work. Salaries range from \$15 to \$75 a week; a successful "free lance" can make about \$100 to \$250 a month (but the months vary in their fat and leanness). Hours? They depend upon your agility a number of ways. In the first place, it is with the person, your facility with the

Editorships are even rarer than reporttition of the last, and yet you, yourself, are ing positions, of course. To some, this always going forward. It makes incessant specialized work may make no appeal, as demands upon time, energy and thought; it entails more office work and more-reeverything you see, hear, read or experience sponsibility, while it offers fewer oppormay have bearing upon it; may help you tunities for writing. I find it varied

hard work at high tension. If you must

It need not be a daily grind, it can be a daily adventure.

If any of your readers want to know more, let them come and ask me about it. I may be able to tell them; I know I

> Very sincerely, Eva Elise vom Bauer, 1909.

Dr. Holmes in Chapel

The speaker in chapel Monday, January 19th, was Dr. John H. Holmes. He said that the summing up of the whole duty of man in Ecclesiastes 12-13 is very comprehensive. Man's whole duty consists of three things. The first is to know the truth. This idea is comparatively new; it came with the Renaissance. We should not accept a thing as true because it is on the authority of our parents, or of the church. We should have the attitude of a scientist who investigates and registers facts and draws conclusions. Then we must stand by the truth revealed to us. Charles Kingsley, when the son of his friend, Thomas Huxley, died, wrote him a letter pleading with him that under this great grief he be converted to belief in the immortality of the soul. Huxley replied that he had stood by his son's grave and tried and from experiments that the psycho-physical tried, but the light had not brokenhe could not believe until he had experienced it.

The second part of man's whole duty is do the right. We are not to do things because they are advantageous to ourselves, or expedient. Probably the right thing will be neither to our advantage nor expedient, nor will it win the applause of men, so far are we from the standards of right given by Jesus.

The third part is to love the right. The man who does the right does what the law commands or the church says) and stops right there. The man who loves the right, when he looks upon society and sees the ills and iniquities, even though they are not connected with himself, feels their very presence a command to try to do away with them. The Pharisee kept the laws and did the right for himself; Jesus loved the good for all the sons of men and so inevitably died on the cross.

Professor Braun to Travel in Europe

Professor Braun, of the German department, has been granted leave of absence for the second term, and sailed with Mrs. Braun and his little daughter, Gertrude, on January 31st, on the Caronia's mid-winter Mediterranean cruise. Mrs. Braun's sister and her niece are also in the party. After spending a month or six weeks in Italy, they will go to Munich for a stay of about four months, where Dr. Braun will give his time to investigation, study and recreation.

After that, Switzerland, the Italian Lakes, the old family home in the Black Forest, the Rhine County, Holland, France and England, will be visited. On the return voyage from Havre, sailing September 5th, there is to be quite a large contingent from Columbia and Barnard, among them Mr. and Mrs. Haskell, Miss Sophie Andrews, Professor and Mrs. F. W. J. Heuser and daughter, Professor and Mrs. Clarence Young, and possibly Professor Kasner.

Professor Braun's European address is in care of American Express Co., Rue Scribe, Paris.

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Psychology of Advertising

Dr. Hollingworth lectured on psychology as applied to business, at the Institute or Arts and Sciences, on Wednesday, January 21st, 28th, and February 4th.

The important task of a successful advertisement is to interest the reader. The copy must not be too simple or it will not hold one's attention, nor should it be too complicated to be easily grasped. Our span ot attention is about hive. The advertiser should remember this and not present more than five units. One of the devices with greatest appeal is the human body in motion. The law of the resting point must be observed. The picture should show the person at the beginning or end of an act, not in the middle of it; to portray motion, picture rest.

Is a full-page advertisement four times as good as a quarter-page one? We know law holds—i.e., a full-page ad. brings\twice as many replies as a quarter-page ad. The increases vary as the square root of the area. When profits are small it will be best to use small space, but when profits are large, one will gain by the use of fullpage advertisements. Advertisers often buy space to keep others off and isolate their ad. Experiments show that 20 per cent. white space is most economical. More than 10 per cent, margin on each side will be wasteful, less will not be so effective.

The advertisement must not only gain the attention and hold it, but should persuade and lead to the response. The feeling tone of a copy influences the reader greatly. If the background is unpleasant we do not like the article, for the law of fusion holds. Excitement, strain, calm, relaxation, etc., caused by one thing spreads ments of design affect the feeling tone of a picture. Diagonal lines make us feel active and are therefore not so successful as horizontal or restful lines, for advertising such things as beds. Lines of reading matter should not be too long or too short; the best length is three and a half inches. Too frequent readjustment from one length to another or from one style of type to another is unpleasant. Various areas are more pleasing than others. Experiments show that the most agreeable shape is the "golden section," where the ratio of one side to the other is 3 to 5.

Individuals differ in their ability to draw up mental images of things which are not present. Sight and sound images are easy for most people to picture. Few persons can call up odors, taste, or feeling. Since images of the lower senses are more difficult to draw up, it is necessary to use pictures in the copy when the advertiser wishes the consumer to imagine the odor, taste, or feeling of any article. This is why we find the advertisements of food products containing pictures.

The lectures were illustrated with lantern slides of current advertisements. The last lecture of the series will be given next Wednesday evening, February 11th.

Academic Chapel

(Continued from Page 1, Column 1 using a little common sense. We ought to use this, too, to keep us from extremes and carelessness in dress. The hand writing of Barnard graduates—on blank of application for positionsshows an immense stupidity and carelessness. If they want the positions, why could they not take pains with the details?

Though all these things are important. the more significant kinds of courtesy, of course, depend upon the inward spirit.

English Club

The English Club will meet at Brooks Hall, in room 602, on Monday evening, February 16th.



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Post-Mortem Number. Old Mother Hubbard. Went to the cupboard, And brought out an awful exam. The students all tried it, And forthwith decided, That it never could help them to cram.

One Freshman-Have you a "Human Anatomy?"

The Other Freshman—Sorry, but I've nèver had one.

Announcement. .

The enthusiasm in the limerick contest was such that the staff feel justified in appropriating the prize, to wit, that lunch and affects everything in the mind. Ele- room dessert check. We got a dish of prunes. They were fine.

> We expect that shiver which accompanies a visit to the registrar these days to develop into a modern dance. Nothing like evolution, you know.

Well, we'll repeat it for you: Ashes to ashes, And dust to dust, If cramming don't kill us, Then worrying must!

T. C.—tardy college, torturing college and, well, Teachers' College. If they wait long enough, they may as well send June marks at the same time, and then they may as well wait for summer school marks, and then—what's the use?

We wish to thank all flunkees. If someone didn't get poor marks how could a poor professor know that others ought to get better marks?

We have a "pull" at the back door of Barnard, anyway.

The Provost will testify that many have already changed their courses, so maybe we'll improve.

We surmise that the Bulletin hoards are made of pine wood. They're so pathetic.



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To Barnard College and Teachers College

News From Other Colleges

Few colleges have weekly or bi-weekly papers in addition to their monthly magazines. Vassar is planning to issue a weekly paper next year, Smith has an excellent one from which the BULLETIN often quotes. We are glad to welcome this week Vol. I, No. 1, of the "Radcliffe Fortnightly." We fear, if it continues to be as interesting as the first issue, it will soon change its name to the "Radcliffe Weekly."

Radcliffe has installed a new fire protection system. Fire gongs have been placed in the college buildings and there are to be several fire drills. One of the Seniors has been appointed fire chief, assisted by a brigade of nine other undergraduates.

Miss Mary Benton, of Smith College, has been appointed Professor of Latin and Dean of Women of Carleton College, Minnesota.

February 23, 1914, will be Alumni Day at Yale.

Harvard and the Mass. Institute of Technology have combined for engineering courses. These courses will be given at Technology. The President of Harvard will hereafter sit with the council when a President of the Institute is chosen.

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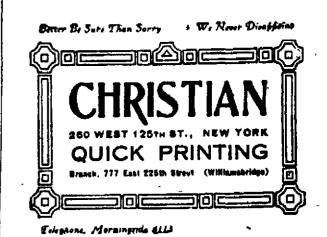
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Annual Reports

(Continued from Page 1 Column 2)

dered or more effective work done than in the undergraduate teaching of women at Barnard College. The early lightening of the heavy burdens under which it is laboring ought to be made certain."

The report of Dean Gildersleeve, June 30, 1913), states during 1912-13, there were 589 students enrolled in Barnard College. Gifts which the college received amounted to \$161,876.51.

Frederick A. Goetze, Consulting Engineer, closes his report with the following statement:

"During the year we have, at the request of the Treasurer of Barnard College, prepared floor plans for a building to include a gymnasium and exercise rooms, swimming pool, reading rooms, class studies, adequate dining and lunch rooms and a power plant, all of which are much needed at Barnard."

The report of the Advisor to Women Graduate Students, Miss Virginia C. Gildersleeve, states there were 612 women graduate students. Miss Gildersleeve feels the University should consider "the possibility of securing some woman of scholarly distinction and strong personality, who could give one or two graduate courses and devote the rest of her time to acting as a kind of 'Dean of Women' of the Graduate Faculties."

The report of the Registrar of the University gives some interesting statistics. In 1912-13 the total enrelment exclusive of Summer Session, was 6,500, of which 3,653 were women. Total number of unitarity uates was 1,495; the professional gradual flat dents, 3,822. The total, including 1913 summer session, was 9,379 students.

Caroline Phelps Stokes Prize

The attention of students enrolled for at least a year in Columbia College, Barnard College or Teachers' College, is called to the Caroline Phelps Stokes Prize of \$40 for the best essay on the "Rights of Man." The subject for the 1914 competition is as follows: "The Rights of Man as they appear in the policy of the English Liberals of the Twentieth Century." Use may be made of L. T. Hobhouse's "Liberalism," and C. H. Hayes' "British Social Politics." The essay should be filed on or before the 1st of May.



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Helen B. Shipman Barnard Representation